# THE MARYLAND MODEL

### **Global Hospital Budgets**

Sets fixed annual revenue budgets with continuous monitoring by both state and federal regulators

#### **All-Payer Hospital Rates**

Ensures equitable access as government and commercial payers pay same regulated rates

### **Population Health Goals**

Gives hospitals choices on how to invest fixed dollars to address unique communities' needs

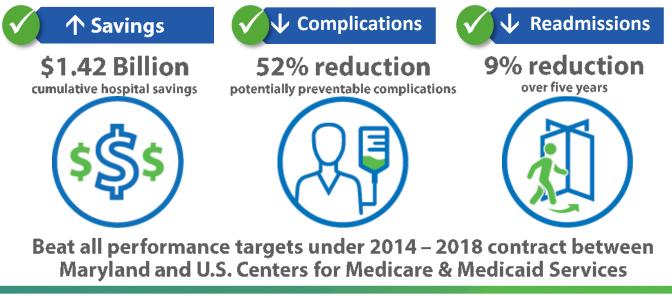
### **Quality of Care Incentives**

Creates incentives for hospitals to meet quality goals with a focus on avoiding potentially avoidable utilization

#### **Care for All Marylanders**

Supports uninsured and underinsured Marylanders regardless of ability to pay, totaling about \$2 million a day

## **EXCEPTIONAL PERFORMANCE TO DATE**



Source: HSCRC monthly hospital volume and revenue data & CMS monitoring data

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## WHAT HOSPITALS ARE DOING

Federal evaluators noted Maryland hospitals were more likely to use these health-enhancing strategies than hospitals across the U.S.

## Investing in care coordinators and community health workers to transition patients

- Collaborate with post-acute providers to seamlessly implement care plans
- Operate "hotspot" clinics to address behavioral health high utilizers
- Facilitate transportation to follow-up medical appointments



#### Implementing patient education programs

- Help seniors achieve better balance and strength through wellness programs
- Offer chronic disease management education classes in community
- Reconcile medication in-home and educate patients with complex conditions



# Using telehealth/technology to support healthcare in communities

- Empower Marylanders with chronic conditions through in-home visits and monitoring
- Use state-of-the art health information exchange to support vulnerable patients
- Monitor prescription drug use to ensure patient safety



# Expanding beyond healthcare to address social determinants of health needs

- Support chronic condition self-management with healthy food programs
- Provide jobs and training for residents facing socio-economic challenges
- Own and operate apartments to support Maryland's most vulnerable

Sources: RTI International: Final Report – Evaluation of the Maryland All-Payer Model – November 2019; percents listed reflect hospitals engaged in activities with examples provided by the Maryland Hospital Association through its membership

